



Request for Quotations

For

**Supply and Maintenance of
Self-Contained Breathing Apparatus**

Request for Quotation No.: Q190319FS

Issued: May 10, 2019

Submission Deadline: **June 21, 2019 at 14:00:00 hrs local time**

Posted to: Alberta Purchasing Connection at www.purchasingconnection.ca
Parkland County website at www.parklandcounty.com/Bids

TABLE OF CONTENTS

PART 1 – INTRODUCTION	3
1.1 Invitation	3
1.2 RFQ Timetable.....	3
1.3 No Guarantee of Volume of Work or Exclusivity of Contract	3
1.4 Submission Instructions.....	3
1.5 Respondents to Review RFQ	4
1.6 All New Information to Respondents by Way of Addenda	4
1.7 Amendment of Responses.....	4
1.8 Withdrawing Submissions.....	4
1.9 Debriefing.....	4
1.10 Litigation.....	5
PART 2 – EVALUATION OF QUOTATIONS	6
2.1 Stages of Evaluation	6
2.2 Mandatory Requirements.....	6
2.3 Rated Criteria	7
2.4 Tie Score.....	7
PART 3 – TERMS OF REFERENCE AND GOVERNING LAW	8
PART 4 – RFQ PARTICULARS	10
APPENDIX A – TERMS AND CONDITIONS.....	17
APPENDIX B – QUOTATION FORM	20
APPENDIX C – SUPPLIER QUESTIONNAIRE FORM	23

PART 1 – INTRODUCTION

1.1 Invitation

This Request for Quotations (the “RFQ”) issued by Parkland County (the “County”) is an invitation to submit non-binding offers for the provision of the Supply and Maintenance of Self-Contained Breathing Apparatus (SCBA) as further described in Part 4, for the Rates established in Appendix B. The respondent selected pursuant to this RFQ process will be informed in writing. Respondents not selected will also be informed in writing.

Parkland County is a rural municipality located immediately west of Edmonton. Covering an area of 242,595 hectares (599,500 acres), it is one of the largest in size and one of the highest populated of all rural municipalities in Alberta. Parkland County has grown to a community of over 30,000 people and has seen generations of families continue to enjoy country living.

For the purposes of this procurement process, the “County Contact” shall be:

County Contact: Taha Rizvi, Procurement Specialist
Email: taha.rizvi@parklandcounty.com

1.2 RFQ Timetable

Issue Date of RFQ	May 10, 2019
Deadline for Questions	June 11, 2019 at 16:30 hrs local time
Deadline for Issuing Addenda	June 14, 2019
Submission Deadline	June 21, 2019 at 14:00:00 hrs local time
Rectification Period	Three (3) Business Days from Notification of Rectification

The RFQ timetable is tentative only, and may be changed by Parkland County at any time prior to the Submission Deadline. Responses received after the Submission Deadline will be rejected.

1.3 No Guarantee of Volume of Work or Exclusivity of Contract

Parkland County makes no guarantee of the value or volume of work to be assigned to the successful respondent. The Agreement with the selected respondent will not be an exclusive contract for the provision of the described Deliverables. Parkland County may contract with others for the same or similar Deliverables to those described in the RFQ or may obtain the same or similar Deliverables internally.

1.4 Submission Instructions

Respondents are requested to submit their submission in the form prescribed herein by the Submission Deadline to the Parkland County Contact identified below in the manner set out below.

All submissions whether delivered in person, sent by mail, or sent by courier should be directed to:

Parkland County Centre
53109A Hwy 779
Parkland County, Alberta T7Z 1R1
RFQ No. Q190319FS - Supply and Maintenance of Self-Contained Breathing Apparatus

Attention: Taha Rizvi, Procurement Specialist

Respondents should submit three (3) hard copies and one (1) electronic copy (in PDF or Word format) on a CD or USB drive in a sealed package. Submissions sent by email or facsimile will not be accepted.

Submissions are to be prominently marked with the RFQ title and number (see RFQ cover), with the full legal name and return address of the respondent, and with the Submission Deadline. In the event of a conflict or inconsistency between the hard copy and the electronic copy of the response, the hard copy of the response shall prevail.

1.5 Respondents to Review RFQ

Respondents shall promptly examine all of the documents comprising this RFQ and (a) shall report any errors, omissions or ambiguities and (b) may direct questions or seek additional information in writing by e-mail to the Parkland County Contact on or before the Deadline for Questions. Parkland County is under no obligation to provide additional information but may do so at its sole discretion. It is the responsibility of the respondent to seek clarification from the Parkland County Contact on any matter it considers to be unclear. Parkland County shall not be responsible for any misunderstanding on the part of the respondent concerning this RFQ or its process.

Respondents and their representatives may not contact individuals employed or engaged by any member of Parkland County, other than the Parkland County Contact, concerning matters regarding this RFQ. Only information received by the Parkland County Contact will be considered in the RFQ process. All such communications must be in writing. Any respondent that does not follow these instructions may be disqualified.

1.6 All New Information to Respondents by Way of Addenda

This RFQ may be amended only by an addendum in accordance with this section. If Parkland County, for any reason, determines that it is necessary to provide additional information relating to this RFQ, such information will be communicated to all respondents by addenda. Each addendum shall form an integral part of this RFQ. Such addenda may contain important information, including significant changes to this RFQ. Respondents are responsible for obtaining all addenda issued by Parkland County.

1.7 Amendment of Responses

Respondents may amend their responses prior to the Submission Deadline by submitting the amendment in a sealed package prominently marked with the RFQ title and number and the full legal name and return address of the respondent to the location set out above. Any amendment should clearly indicate which part of the response the amendment is intended to amend or replace.

1.8 Withdrawing Submissions

At any time throughout the RFQ process, a respondent may withdraw a submission. To effect a withdrawal, a notice of withdrawal must be sent to the County Contact and must be signed by an authorized representative. The County is under no obligation to return withdrawn submissions.

1.9 Debriefing

Respondents may request a debriefing after receipt of a notification of award. All requests must be made in writing to Parkland County Contact and must be made within sixty (60) days of notification of award.

1.10 Litigation

Pursuant to Parkland County **Policy C-AD-035 – Legal Action Commenced against the County**, suppliers who have initiated legal proceedings against Parkland County are ineligible to submit a proposal in response to this RFQ. For further information, please contact the Parkland County Contact.

[End of Part 1]

PART 2 – EVALUATION OF QUOTATIONS

2.1 Stages of Evaluation

The evaluation of quotations will be conducted in the following stages:

- Stage I will consist of a review to determine which submissions satisfy all of the mandatory requirements. Quotations failing to satisfy the mandatory requirements as of the Submission Deadline will be provided an opportunity to rectify any deficiencies. Quotations failing to satisfy the mandatory requirements within the Rectification Period will be excluded from further consideration. The Rectification Period will begin to run from the date and time that Parkland County issues its rectification notice to the respondent.
- Stage II will consist of a scoring on the basis of the Rated Criteria as set out in Part 4.
- Stage III will consist of an equipment testing phase where the highest scoring respondent(s) from Stage II will be asked to provide a sample of their proposed equipment. Parkland County Fire Services personnel will then conduct equipment testing, at a time and location selected by the County, which may include donning and doffing, air breathing test, wearer visibility, rehabilitation, harness comfort, warning devices, communications, cold weather testing (where possible) as well as innovative features and technology. Respondent(s) will be provided with specific details of the testing to be conducted prior to the commencement of the Stage III process.
- Stage IV may consist of an interview with the highest scoring respondent(s) from Stage III.

Subject to the Terms of Reference and Governing Law, the top-ranked respondent as established under the evaluation will be selected to enter into a contract for the provision of the Deliverables. The selected respondent will be expected to enter into a contract within the timeframe specified in the selection notice. Failure to do so may, among other things, result in the disqualification of the respondent and the selection of another respondent, or the cancellation of the RFQ.

2.2 Mandatory Requirements

2.2.1 Mandatory Forms

Each quotation must include:

- Appendix B – Quotation Form completed and signed by an authorized representative of the respondent
- Appendix C – Supplier Questionnaire Form completed by the respondent;
- Schedule I – Rate Bid Form (Excel workbook attached as a separate electronic document); and
- Schedule II – Equipment Specifications (Excel workbook attached as a separate electronic document).

2.2.2 Other Mandatory Requirements

Not applicable.

2.3 Rated Criteria

In addition to submitting the Quotation Form, noted above and if applicable, respondents should respond to the non-price factors described in Part 4 with reference to the applicable rated criteria categories as set out in Section 4.3 of Part 4 – RFQ Particulars.

2.4 Tie Score

In the event of a tie score, the selected respondent(s) will be the respondent with the most competitive price.

[End of Part 2]

PART 3 – TERMS OF REFERENCE AND GOVERNING LAW

In responding to this RFQ, and to be eligible for consideration, each respondent must submit a completed and signed Quotation Form that, among other things, acknowledges its acceptance of the RFQ Terms of Reference and Governing Law as contained hereunder:

- (a) this RFQ process is not intended to create a formal legally binding bidding process and shall not give rise to the legal rights or duties applied to a formal Contract A binding bidding process or any other legal obligations arising out of any tendering process contract or collateral contract, and instead shall be governed by the common law applicable to direct commercial negotiations;
- (b) neither party shall have the right to make any claims (in contract, tort, or otherwise) against the other with respect to the award of a contract, the failure to award a contract or the failure to honour a quotation;
- (c) the respondent will bear its own costs associated with, or incurred in, the preparation and presentation of its quotation, including, if applicable, costs incurred for interviews or demonstrations;
- (d) no legal obligation regarding the procurement of any good or service shall be created between the respondent and Parkland County until Parkland County accepts the respondent's offer in writing;
- (e) when evaluating quotations, Parkland County may request further information from the respondents or third parties in order to verify, clarify or supplement the information provided in the respondent's submission, and Parkland County may revisit and re-evaluate the respondent's submission or ranking on the basis of any such information;
- (f) Parkland County may consider the respondent's past performance on previous contracts or any other relevant information taken into account by Parkland County when determining the acceptability of a respondent;
- (g) Parkland County may disqualify a respondent for any conduct, situation or circumstance that constitutes a Conflict of Interest, as solely determined by Parkland County. "Conflict of Interest" shall have the meaning ascribed to it in the Quotation Form (Appendix B);
- (h) the respondent consents to Parkland County's collection of the information as contemplated under this RFQ for the uses contemplated under this RFQ;
- (i) Parkland County will not return the submission or any accompanying documentation submitted by a respondent;
- (j) Parkland County may elect not to consider a respondent whose quotation contains misrepresentations or any other inaccurate, misleading or incomplete information;
- (k) Parkland County may prohibit a respondent from participating in a procurement process based on poor past performance or based on inappropriate conduct and such inappropriate conduct shall include but not be limited to (i) the submission of quotations containing misrepresentations or any other inaccurate, misleading or incomplete information, (ii) the refusal of the respondent to honour its pricing or

other commitments made in its quotation, or (iii) any other conduct, situation or circumstance, as solely determined by Parkland County, that constitutes a Conflict of Interest; and

- (l) Parkland County may cancel this RFQ process at any time.

The parties also acknowledge that these terms (a) are included for greater certainty and are intended to be interpreted broadly and separately (with no particular provision intended to limit the scope of any other provision); (b) are non-exhaustive (and shall not be construed as intending to limit the pre-existing rights of the parties to engage in pre-contractual discussions in accordance with the common law governing direct commercial negotiations); and (c) are to be governed by, and interpreted and construed in accordance with, the laws of the province of Alberta and the federal laws of Canada applicable therein.

[End of Part 3]

PART 4 – RFQ PARTICULARS

4.1 Deliverables

Parkland County is seeking submissions from suppliers who can supply and maintain Self-Contained Breathing Apparatus (SCBA) for use by Parkland County's Fire Services (PCFS) department in accordance with Schedule II - Equipment Specifications. The successful respondent will be required to provide warranty and maintenance services for the lifecycle of the SCBA, which is anticipated to be for a period of up to ten (10) years.

PCFS is a paid on call department with approximately 120 members working out of five (5) fire stations situated throughout the County

The provision of the Deliverables will be governed by the terms and conditions set out in Appendix A.

4.1.1 Equipment Requirements

Respondents are to submit a quotation for the 2019 product order based on the following estimated quantities and equipment as identified within Schedule I – Rate Bid Form.

- a) Fifty Two (52) Backframes;
- b) One Hundred and Four (104) Carbon Cylinders (includes the RIC Pack cylinders of 3);
- c) One Hundred and Forty (140) Face Pieces;
- d) Three (3) RIC / RIT Packs;
- e) Cylinder connectors for:
 - i. One (1) Jordair (6 bottle) fill station;
 - ii. Three (3) cascade fill systems;
 - iii. Six (6) air chisels regulators;
 - iv. Four (4) air bag system regulators; and
 - v. One (1) watercraft inflation regulator.
- f) Adapters needed for quantitative fit testing of the Face Pieces (PCFS uses an OHD Quantifit machine);
- g) Software required for inventory management and emergency scene telemetry/status/accountability.

Respondents are also asked to submit a quotation for the following optional products as identified within Schedule I – Rate Bid Form.

- h) *Optional* Ten (10) Hard plastic, carry case for above Backframes.
- i) *Optional* Thirty (30) Eye glass (prescription) lens holders

4.1.2 Service Requirements

The successful respondent(s) will also be required to provide all necessary labour, materials and equipment to maintain SCBA equipment as follows:

- a) Removal of PCFS's old SCBA (Face Pieces, Backframes, cylinders and all associated equipment)
- b) Installation of Cylinder connectors for three (3) cascade fill systems

- c) Complete equipment retrofits to compressors and apparatus.
- d) Maintenance and repair services for the SCBA which includes, but is not limited to:
 - i. Yearly inspections on Face Pieces
 - ii. Face piece repairs
 - iii. Yearly inspections on Backframes
 - iv. Backframe repairs
 - v. Scheduled hydrostat testing of air cylinders
 - vi. Air cylinder repairs
 - vii. Other related SCBA equipment repairs
- e) Training and support for all SCBA equipment

4.2 Material Disclosures

4.2.1 Equipment Specifications

The proposed SCBA must comply and adhere to the most current National Fire Protection Agency (NFPA) edition and all other applicable regulations and standards, such as Chemical/Biological/Radiological/Nuclear (CBRNE), Canadian Standards Association (CSA). Additional specifications are also identified in Schedule II – Equipment Specifications.

4.2.2 Maintenance Procedures and Service Requirements

The successful respondent are to provide maintenance requirements, including a detailed list of tasks required for routine inspections. Maintenance must meet PCFS's requirements as outlined below. Replacement equipment and parts must be available throughout the full lifecycle of the equipment for a 10 year period.

4.2.2.1 Face Pieces

Approximately 120 Face Pieces will require yearly inspections and testing. Inspections must be completed at each fire station. If Face Pieces are to be taken out of service for repair, a replacement Face piece of the correct size shall be provided. Other proposed plans, procedures and schedules may be submitted but only proposed suggestions that facilitate inspections and testing, within the required service times, will be considered. When work is complete, an invoice, or work order summary (packing slip), with test results should be included with the returned equipment.

4.2.2.2 Backframes

PCFS will have approximately 52 Backframes and 3 RIC packs requiring annual inspections. The Backframes are to be picked up from the Acheson Fire Station (11350 – 274 St. Acheson, AB) and to be returned within 48 hours to the same location. Other proposed plans, procedures and schedules can be considered and must be agreed upon by Parkland County. When work is complete, an invoice, or work order summary (packing slip), with test results should be included with the returned equipment.

4.2.2.3 Air Cylinders

PCFS has approximately 104 - 60 minute Air Cylinders that require hydrostat testing. Supplier shall clearly indicate the fill date. Supplier shall follow all Transport Canada Regulations for transporting these air cylinders. All Air Cylinder maintenance and

repairs are to be returned within 96 hours. When work is complete, an invoice, or work order summary (packing slip), with test results should be included with the returned equipment.

4.2.2.4 Repair Parts, Standard and Stock List

Repair parts should be original equipment manufacturer (OEM) parts. In the event of the OEM parts are unavailable, an equivalent may be proposed. Supplier is required to supply proof of conformity such as manufacturer's authorization or approval letter.

PCFS requires the Supplier to stock major and frequent SCBA consumable parts in order to meet our regular and emergency requirement.

4.2.2.5 Quality Control

PCFS requires detailed information on respondent's Quality Control Program in regard to maintenance and repair service. Respondents are to provide supporting documentation that demonstrates testing and inspection processes.

Respondents are required to outline their quality control process and steps taken within their organization to ensure quality is maintained.

4.2.2.6 Certification and Accreditation

Technicians shall be qualified by Transport Canada to perform inspections, maintenance and repairs to all of our breathing air cylinders and cascade fill station air cylinders. Only approved cleaning and disinfecting product by manufacturer shall be used on any SCBA equipment.

4.2.2.7 Training and Support:

The Supplier will provide the following product support and training on the products purchased:

- i. Ensure that they have enough stock to manage erroneous shipping orders and switch out of defective equipment immediately during the roll out of equipment to firefighting personnel. Replacement of defective equipment is to be within 24 hours or a timeline agreed to by the PCFS representative.
- ii. Provide a dedicated contact person, available by phone, for questions and assistance throughout training development, performance training, implementation, warranty and the contract term including all applicable extensions. Responses to questions must be received within 24 hours. If required, Supplier must be able to have a representative in Parkland County within 24 hours.
- iii. Provide any additional electronic training manuals and specification documents in Adobe PDF format, or alternative training materials to the satisfaction of the PCFS representative. PCFS must be given permission to use these materials in order to develop internal training materials.
- iv. Provide a "train the trainer" plan for the use and care of the SCBA.
- v. Within two (2) weeks of award, provide PCFS with a plan and schedule to fit test all operational PCFS personnel who are located in five stations, throughout the County. It is anticipated that fit testing 112 members will take one month to complete. Fit testing plan must be approved by the PCFS Health and Safety representative and follow the requirements as outlined below.

- vi. The Supplier should prepare a detailed list in Excel format with the following information:

Name / Station # / Face Piece Size / Fit Test Date / Fit Test Result /
Name of Person who completed the fit test / Spectacle kit (Y/N)

Fit testing must follow CSA Z94.4-2011 standards including but not limited to: Use quantitative methods and procedures as outlined in Annex C of Selection, Use and Care of Respirators, CSAZ94.4-2011.

- vii. The initial fit testing for roll out will be completed by the Supplier utilizing any testing device that meets CSA standards. The ongoing annual fit testing will be performed in house by PCFS fit testers. The SCBA mask must be compatible with the County's tester which is an OHD Quantifit machine.
- viii. Equipment is to be inspected, tested and programmed prior to deployment to stations.

4.2.3 Equipment Maintenance Schedule

Respondents are to identify their manufacturer warranty approved service location in their submission. For operational purposes, respondents shall state an approximate turnaround time for most routine repairs and state the availability of loaner units if required. Manufacturer warranty approved service location is defined as follows:

- (a) Carries an inventory of manufacturer parts and supplies for units submitted;
- (b) Warranty, repair and service work performed at service location by certified manufacturer technicians for units submitted; and
- (c) Ability to perform warranty, repair and service work away from service location by certified manufacturer technicians, if required, at locations in Parkland County

Due to varying schedules, the Supplier may need to schedule maintenance or training services at PCFS locations on evenings and/or weekends.

4.2.4 Delivery

Delivery of the 2019 SCBA Equipment is to be on or before September 15, 2019. SCBA is to be delivered FOB to Parkland County's Acheson Fire Station located at 11350 274 Street, Acheson, Alberta. Hours for delivery are Monday through Friday from 8:30 am to 12:00 noon and 1:00 pm to 4:00 pm. Notice of delivery shall be given 24 hours in advance by contacting Brian Cornforth, Fire Chief, who can be reached at 780-968-8888 ext. 8474.

4.2.5 Certified Technicians

Technicians providing repair and testing services for the County's SCBA shall have appropriate qualifications and industry recognizable certificates to perform these services. Respondents should provide evidence of current certifications for technicians.

4.2.6 Trade-In Equipment

PCFS also has the following SCBA inventory available for trade-in:

- a) Seventy-Two (72) - BA harnesses
 - Twenty-Two (22) SCOTT AP50
 - Fifty (50) - SCOTT AP75
- b) Approximately One Hundred Sixty (160) - SCOTT AV3000 Masks
- c) Approximately Fifty (50) - SCOTT Voice Amplifiers

- d) Approximately One Hundred Forty-Four (144) - SCOTT 4500 PSI 60 minute Cylinders

Respondents are asked to provide trade-in values for existing PCFS equipment on the Schedule I – Rate Bid Form. Should the County accept the proposed trade-in value on the existing SCBA inventory described above, the Supplier will be responsible for the pick up from a Parkland County location subject to the PCFS receipt and commissioning of new SCBA.

4.2.7 Dedicated Account Representative

The Supplier shall assign a dedicated account representative who is the single point of contact, and can respond to inquiries as required. The Supplier will also provide notification of changes to the assigned account representative, as required.

4.2.8 Inspection

All materials, equipment and supplies provided are to be new, free of defects, fit for the intended use, and are subject to Parkland County’s inspection and acceptance.

4.2.9 Equipment Volumes

The County has the right to adjust quantities in this RFQ for budgetary reasons or to meet operational requirements. The County shall not be bound to purchase quantities as stated in the Schedule I – Rate Bid Form, rather provides these numbers to assist the respondent with their quotation.

4.2.10 On-Boarding Organizations

The County requests that the successful Supplier extend the same Pricing with terms and conditions consistent with the accepted quotation to the County’s Fire Services Agreement partners, which include the Town of Stony Plain, the Town of Devon, and Yellowhead County.

4.3 Rated Criteria

Stage II will consist of an evaluation of the quotation to determine the high score based on the following criteria:

Rated Criteria Category	Point Scale	Weighting	Total Points Available
Stage II			
Corporate Profile, Demonstrated Experience and References	0 to 5	X2	10
Specification Conformance	0 to 5	X3	15
Delivery time	0 to 5	X2	10
Service Capability	0 to 5	X3	15
Pricing	n/a	n/a	30
Stage II - Total Points			80
Stage III			
Field Testing	0 to 5	X4	20

Scoring shall be awarded on a scale of 0 to 5 as outlined below. Partial scores or scores not defined below will not be used. Points will be assigned for each applicable criteria based on the information provided in the submission response. Points could be modified, depending upon reference checks, and other independent information subsequently received and confirmed.

5	Fully exceeds expectations, Respondent clearly understands the requirement, excellent probability of success
4	Somewhat exceeds expectations; high probability of success
3	Fully meets expectations; Respondent has good understanding of requirement, no weakness or deficiencies good probability of success
2	Partially meets expectations; minor weakness or deficiencies, fair probability of success
1	Does not meet expectations or demonstrate understanding of the requirements, major weakness or deficiencies, low probability of success
0	Lack of response or complete misunderstanding of the requirements, no probability of success

Respondents should ensure their submission includes the following information to facilitate the evaluation process so that their submission receives full consideration:

4.3.1 Corporate Profile, Demonstrated Experience and Qualifications

This criterion will be evaluated as follows:

- (a) Corporate suitability and suitability of any parties in a joint venture and any subcontractors.
- (b) Identification and address of sales location and warranty-approved service location
- (c) Number of years the respondent has been providing similar goods and services relevant to the Deliverables.
- (d) WCB Letter of Clearance and Insurance Certificate.
- (e) References in accordance with instructions set out in Appendix C – Supplier Questionnaire Form

4.3.2 Specification Conformance

This criterion will be evaluated as follows:

- (a) Submissions should fully address the respondent’s ability to meet Specifications as outlined in Schedule II – Equipment Specifications.
- (b) Submissions should include Manufacturer specifications and documentation for the proposed SCBA
- (c) Innovative or value added features of the equipment, if applicable.

4.3.3 Delivery

This criterion will be evaluated as follows:

- (a) Respondents are to confirm delivery costs are included to Parkland County’s Acheson Fire Station and they can meet delivery requirements.
- (b) Respondent’s timeframe for delivery of the units in accordance with delivery timeframes indicated in the Deliverables section above.
- (c) A shorter timeframe for delivery is preferred by Parkland County.

4.3.4 Service Capability

This criterion will be evaluated as follows:

- (a) Respondent's ability to meet warranty and service level requirements.
- (b) Manufacturer warranty information for the proposed SCBA as identified in Schedule II – Equipment Specifications.
- (c) Process for managing service requests and correcting deficiencies.
- (d) Operation and maintenance training sessions for Parkland County staff.
- (e) Details of Account Representative, Certified Service Technicians, and support personnel.

4.3.5 Evaluation of Pricing

Respondents shall complete the Schedule I – Rate Bid Form (attached as separate electronic document).

Pricing will be scored based on a relative pricing formula using the rates set out in the Pricing sheet.

Each Respondent will receive a percentage of the total possible points allocated to price for the particular category it has bid on by dividing that Respondent's price for that category into the lowest bid price in that category. For example, if a Respondent bids \$120.00 for a particular category and that is the lowest bid price in that category, that Respondent receives 100% of the possible points for that category ($120/120 \times 100 = 100\%$). A Respondent who bids \$150.00 receives 80% of the possible points for that category ($120/150 \times 100 = 80\%$) and a Respondent who bids \$240.00 receives 50% of the possible points for that category ($120/240 \times 100 = 50\%$).

Lowest rate

----- x Total available points = Score for proposal with second-lowest rate
Second-lowest rate

Lowest rate

----- x Total available points = Score for proposal with third-lowest rate
Third-lowest rate

And so on, for each submission.

4.3.6 Field Testing

This criterion will be evaluated as follows:

- (a) Respondent's ability to provide SCBA for testing purposes within a reasonable time frame
- (b) SCBA functionality
- (c) SCBA fit and comfort
- (d) Ease of general maintenance and cleaning
- (e) Communications and technology intuitiveness

[End of Part 4]

APPENDIX A – TERMS AND CONDITIONS

1. Scope

These Terms and Conditions form a part of this RFQ of Parkland County, or any group associated with Parkland County, which is stated to be subject to Parkland County Terms and Conditions. Accordingly such Terms and Conditions shall form a part of each Contract, whether a formal written agreement or purchase order, created by the acceptance of a submission relating to such RFQ.

2. Time

Time is of the Essence.

3. Assignment

This contract shall be binding upon the parties' respective successors obligations hereunder, upon written notice to the other party, to any of its subsidiaries and/or affiliated companies, without the consent of the other party. Furthermore, no goods and services to be provided by the Supplier hereunder shall be subcontracted to or provided on behalf of the Supplier by any third party, except upon prior written permission by the County. The County shall have the sole right to assign the contract.

4. Compliance with Laws

The Supplier shall be responsible for complying with all Federal, Provincial (Alberta), and Municipal laws, rules, regulations and guidelines that apply.

5. Financial

The County reserves the right to investigate Suppliers financial position.

6. Supplier Performance / Default

Suppliers aware of potential or pending supply difficulties must notify the County immediately of such difficulties before lack of supply of contracted products endangers the County's ability to supply products to user areas.

In the event of non-performance, the County reserves the right to acquire the items from alternative sources, and the Supplier shall be responsible for any costs beyond what has already been paid to the Supplier, required to complete the Work satisfactorily and will pay the amount thereof to the County on demand.

If the Supplier defaults or fails to perform in accordance with the Terms and Conditions of the offering or otherwise does not comply with any resulting contract as it affects the Supplier's obligations, the County will advise the Supplier in writing. If the default or deficiencies in performance are not resolved to the County's satisfaction within ten (10) days the County may, at its sole discretion, terminate any remaining portion of the contract with the Supplier upon five (5) days written notice delivered to the Supplier, free of any claim of the Supplier of every nature and kind.

7. Force Majeure

Neither party shall be responsible for any delay or failure to perform its obligations under this Agreement where such delay or failure is due to fire, flood, explosion, war, embargo, government action, Act of Public Authority, Act of God, or to any other cause beyond its control, except labour disruption.

In the Event of a Force Majeure, the party who is delayed or fails to perform shall give prompt notice to the other party and shall take all reasonable steps to eliminate the cause.

Should the Force Majeure event last for longer than thirty (30) days, the County may terminate the Agreement by notice to the Supplier without further liability, expense or cost of any kind.

8. Goods and Services Tax

The County is subject to the Goods and Services Tax. All Goods and Services Tax shall be identified as a separate line item.

9. Worker's Compensation Board Statement

The Supplier shall at all times comply with all the requirements of the Worker's Compensation Act of Alberta, amendments thereto, or any successor legislation; and shall upon notice by the County, provide evidence satisfactory to the County of said compliance with the Act within two (2) business days of request by the County.

10. Indemnification

The Supplier shall indemnify and hold the County harmless with respect to all withholding and all other taxes or amounts of any kind relating to employment of any of the persons providing services to the County with respect to this Agreement.

The Supplier shall indemnify and save harmless the County, its elected representatives and employees and agents from all claims, costs, losses, expenses, actions, and suits caused by or arising out of direct or indirect performance of this Agreement or by reason of any matter or thing being done, permitted or omitted to be done, by the Supplier, its subcontractors, agents or employees and whether occasioned by negligence. The County shall not be liable or responsible in any way for any personal injury or property damage of any nature whatsoever that may be suffered or sustained by the Supplier, or by any employee, agent or servant of the Supplier in the performance of this Agreement. Such indemnification shall survive this Contract.

11. Insurance

The Supplier, with whom the County wishes to enter into an agreement, shall, at the Supplier's own expense, provide the County, with the following applicable insurance coverage, with an insurer licensed in Alberta, prior to the commencement of the Contract:

- a) Comprehensive general liability for an amount of not less than Five Million Dollars (\$5,000,000.00) inclusive per occurrence.
- b) Standard automobile insurance for all vehicles owned, licensed, or leased by the Supplier for an amount of not less than Five Million Dollars (\$5,000,000.00) inclusive per occurrence.
- c) Non-Owned vehicle insurance, for all applicable vehicles, coverage in an amount of not less than Two Million Dollars (\$2,000,000.00) inclusive per occurrence.

Certificate(s) of Insurance, naming Parkland County as an additional insured, shall be supplied to the County evidencing that the above insurance is in force, and endorsed to provide the County with thirty (30) days written notice prior to any cancellation or material change to the policies.

12. Jurisdiction

The parties agree that the laws of the Alberta shall govern the Contract and the Courts of Alberta shall have sole and exclusive jurisdiction over any dispute or lawsuit between the parties.

13. Independent Contractor

The Supplier is an independent contractor in the performance of this Contract. No employer/employee relationship will be created between the County and the Supplier, or between the County and the Supplier's employees, subcontractors or agents. No rights, privileges, benefits or compensation, other than those, which are expressly set out in the Contract, will apply to the Supplier.

14. No Additional Payment

No increase in the price of the goods or services or any additional payment will be authorized by the County or made to the Supplier as a result of any change to the Contract unless such increase or additional payment has been authorized in advance and in writing by the County's authorized representative.

15. Termination

The Contract may be terminated, in whole or in part, without further obligation, liability or expense of any kind under the following conditions:

- a) should the Supplier be adjudged bankrupt, or become insolvent, the County may, without prejudice to any other right or remedy the Supplier may have, terminate the Agreement by giving the Supplier or their receiver or their trustee in bankruptcy, written notice;
- b) at any time upon notice for a major breach of the terms of this Agreement by the Supplier;
- c) at any time following the failure of the Supplier to remedy, repair, or correct any deficiency or defect upon receiving notice from the County;
- d) upon ten (10) days written notice to the Supplier from the County during the term of this Agreement, whereupon the County shall pay to the Supplier any fees and expenses due to the effective date of cancellation but not thereafter;

The County's rights of termination shall be in addition to any other rights or remedies it may have in law, in equity, or under this Contract.

16. Occupational Health and Safety (OH&S)

The Supplier shall adhere to all applicable OH&S and site safety standards. The Supplier shall ensure all applicable OH&S Legislation, County Safety Policies, and industry standards are readily available to all of the Supplier's Personnel and that all of the Supplier's Personnel are aware of comply with the OH&S Legislation, County Safety Policies and industry standards.

17. Environmental Protection

The Supplier's activities shall be conducted in compliance with all standards and all applicable statutes, regulations, bylaws, rules, declarations, directives and orders concerned with environmental assessment and protection as they may be amended, revised, consolidated or substituted from time to time.

18. Entire Agreement

This Contract constitutes the entire agreement between the parties and shall be binding upon all successors and permitted assigns of the parties.

APPENDIX B – QUOTATION FORM

1. Respondent Information

Please fill out the following form, and name one person to be the contact for this RFQ response and for any clarifications or amendments that might be necessary.	
Full Legal Name of Respondent:	
Any Other Relevant Name under Which the Respondent Carries on Business:	
Street Address:	
City, Province/State:	
Postal Code:	
Phone Number:	
Fax Number:	
Company Website (If Any):	
RFQ Contact Person and Title:	
RFQ Contact Phone:	
RFQ Contact Facsimile:	
RFQ Contact E-mail:	

2. Acknowledgement of Terms of Reference and Governing Law

The respondent acknowledges that this RFQ process will be governed by the specific Terms of Reference and Governing Law set out in this RFQ, and that, among other things, the Terms of Reference and Governing Law confirm that this procurement process does not constitute a formal legally binding bidding process, and that there will be no legal relationship or obligations created until Parkland County accepts the respondent's offer in writing.

3. Ability to Provide Deliverables

The respondent has carefully examined this RFQ and has a clear and comprehensive knowledge of the Deliverables required. The respondent represents and warrants its ability to provide the Deliverables in accordance with the requirements of the RFQ for the pricing set out below and has provided a list of any subcontractors to be used to complete the proposed contract.

4. Non-binding Price Estimates

Respondents should provide pricing for the Deliverables in attached Schedule I – Rate Bid Form.

The respondent confirms that the pricing information provided is accurate. The respondent acknowledges that any inaccurate, misleading or incomplete information, including withdrawn or altered pricing, could adversely impact the acceptance of its quotation or its eligibility for future work.

The respondent acknowledges that the pricing is provided in Canadian dollars and includes all applicable duties and taxes except for Goods and Services Tax (GST), which should be

itemized separately, all labour and material costs, all travel and carriage costs, all insurance costs, all costs of delivery to Parkland County, all costs of installation and set-up, including any pre-delivery inspection charges and all other overhead, including any fees or other charges required by law.

5. Addenda

The respondent is deemed to have read and accepted all addenda issued by Parkland County prior to the Deadline for Issuing Addenda. The onus remains on respondents to make any necessary amendments to their quotations based on the addenda. The respondent is requested to confirm that it has received all addenda by listing the addenda numbers or, if no addenda were issued, by writing the word "None" on the following line: _____ . Respondents who fail to complete this section will be deemed to have received all posted addenda.

6. Conflict of Interest

Prior to completing this portion of the Quotation Form, respondents should refer to the following definition of Conflict of Interest:

"Conflict of Interest" includes, but is not limited to, any situation or circumstance where

- (a) in relation to the bidding process, the respondent has an unfair advantage or engages in conduct, directly or indirectly, that may give it an unfair advantage, including but not limited to (i) having, or having access to, information in the preparation of its quotation that is confidential and not available to other respondents, (ii) communicating with any person with a view to influencing preferred treatment in the RFQ process, or (iii) engaging in conduct that compromises, or could be seen to compromise, the integrity of the open and competitive RFQ process and render that process non-competitive and unfair; or
- (b) in relation to the performance of its contractual obligations contemplated in the contract that is the subject of this procurement, the respondent's other commitments, relationships or financial interests (i) could, or could be seen to, exercise an improper influence over the objective, unbiased and impartial exercise of its independent judgement, or (ii) could, or could be seen to, compromise, impair or be incompatible with the effective performance of its contractual obligations.

If the box below is left blank, the respondent will be deemed to declare that (a) there was no Conflict of Interest in preparing its quotation; and (b) there is no foreseeable Conflict of Interest in performing the contractual obligations contemplated in the RFQ.

Otherwise, if the statement below applies, check the box.

- The respondent declares that there is an actual or potential Conflict of Interest relating to the preparation of its quotation, and/or the respondent foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the RFQ.

If the respondent declares an actual or potential Conflict of Interest by marking the box above, the respondent must set out below details of the actual or potential Conflict of Interest, and

must explain why the respondent believes that the Conflict of Interest should not result in disqualification from the RFQ process:

The following individuals, as employees, advisers, or in any other capacity (a) participated in the preparation of our quotation; **AND** (b) were employees of Parkland County and have ceased that employment within twelve (12) months prior to the submission deadline:

Name of Individual:
Job Classification:
Department:
Last Date of Employment with Parkland County:
Name of Last Supervisor with Parkland County:
Brief Description of Individual's Job Functions:
Brief Description of Nature of Individual's Participation in the Preparation of the Submission:

(Repeat above for each identified individual)

The respondent agrees that, upon request, the respondent shall provide Parkland County with additional information from each individual identified above in the form prescribed by Parkland County.

7. Confidential Information of Respondent

A respondent should identify any information in its quotation or any accompanying documentation supplied in confidence for which confidentiality is to be maintained by Parkland County. The confidentiality of such information will be maintained by Parkland County, except as otherwise required by law or by order of a court or tribunal. Respondents are advised that their quotations will, as necessary, be disclosed on a confidential basis, to Parkland County's advisers retained for the purpose of evaluating or participating in the evaluation of their quotations. If a respondent has any questions about the collection and use of personal information pursuant to this RFQ, questions are to be submitted to Parkland County Contact.

Signature of Witness

Signature of Respondent Representative

Name of Witness

Respondent Representative Name and Title

Date: _____
I have authority to bind the respondent

APPENDIX C – SUPPLIER QUESTIONNAIRE FORM

1. Legal Name

Provide the legal name of the respondent

2. Company Location

Provide the sales and maintenance locations for the company

Sales Location:	
Maintenance Location:	

Respondents are to confirm their warranty approved service location

3. Parent Company

Provide the following information for the respondent's parent company

Name:	
Address:	
Phone Number:	
Fax Number:	
Website Address:	
Subsidiaries:	

4. Type of Company

Check the appropriate type of company

Proprietorship Limited Company
Partnership Corporation
Other

If other, provide details:

5. Goods and Services Tax (GST) Registration Number

Provide company's GST registration number

GST Registration Number	
-------------------------	--

6. Company Officers

Provide the following information for all company officers

<u>Title</u>	<u>Name</u>

7. Years of Experience

State the number of years' experience providing similar goods and services

Years of Experience _____

8. Brief Corporate Profile

The respondent shall provide brief details of their Corporate Profile in the box provided below, or as a separate sheet.

9. Insurance Coverage

The respondent is required to carry insurance policies in accordance with the minimum requirements and limits set out in Appendix A – Terms and Conditions. Proof of insurance should be provided to Parkland County with the respondent's submission.

Proof of insurance is attached.

10. Worker's Compensation Board (WCB)

The respondent is required to provide proof of compliance with all the requirements of the Worker's Compensation Act of Alberta in accordance with Appendix A – Terms and Conditions. A WCB clearance letter should be provided with the respondent's submission as evidence of such compliance.

Current WCB Clearance Letter is attached.

11. Designated Account Representative

Provide the name and contact details for the Designated Account Representative

Name:	
Location:	
Phone Number:	
Fax Number:	
Email Address:	

12. Relevant Experience and References

Each respondent is requested to provide three (3) relevant project references from clients who have obtained similar goods to those requested in the RFQ from the respondent in the last five (5) years.

Reference #1

Company Name:	
Company Address:	
Contact Name:	
Contact Telephone Number:	
Date Provided:	
Type of Equipment Provided:	

Reference #2

Company Name:	
Company Address:	
Contact Name:	
Contact Telephone Number:	
Date Provided:	
Type of Equipment Provided:	

Reference #3

Company Name:	
Company Address:	
Contact Name:	
Contact Telephone Number:	
Date Provided:	
Type of Equipment Provided:	